

CAPABILITY STATEMENT

Aquino Consulting & Coaching, LLC is a consulting and leadership development firm led by expert strategist, Josefina Aquino. We work with leaders in the private, public and non-profit sectors to help them achieve growth targets, strengthen teams and improve performance. Our services are results-focused, and approach is collaborative to equip clients with customized solutions and one-on-one support for optimal results.

CORE COMPETENCIES	MAJOR CLIENTS
<ul style="list-style-type: none"> • Leadership Development & Coaching • Consumer/Community-focused • Performance Improvement • Community Strategy • Capacity Building • Change Management • Planning & Implementation Support • Program Evaluation and Reporting • Program Design and Development • Training and Instruction • Employee Engagement; Staff Development 	<ul style="list-style-type: none"> • Anthem, Inc. • National Government Services (NGS) • Affinity Health Plan <p>Aquino Consulting & Coaching LLC completed projects throughout the U.S. in which scope of work included: Strategic planning, onboarding, process optimization, staff engagement and training, change management, leadership development, outreach program development, clinical system design and transition support, and case management program planning and implementation. We also provided support on the Request for Proposal (RFP) process for a large-scale government contract bid.</p>
CERTIFICATIONS	NORTH AMERICAN INDUSTRY CLASSIFICATION (NAICS)
M/WBE - New York State, New York City, Suffolk County, Nassau County	Consulting: 541611, 541618 Training: 611430
CLIENT TESTIMONIAL	COMPANY SNAPSHOT
<p><i>Sharon Deans, MD, MPH ~ Chief Medical Officer</i></p> <ul style="list-style-type: none"> • Consulted for our company for 18 months • Managed a major overhaul of a critical area and supported several other major infrastructure projects • Provided both technical expertise and talent development solutions • Extremely knowledgeable regarding organizational culture • Expertise in management and executive leadership coaching • Provided diverse methods of sharing critical information • Executed interventions efficiently • Would readily engage this firm in future projects 	<p>Registered Company Name: Aquino Consulting & Coaching LLC Year Incorporated: 2013 State of Incorporation: New York DUNS Number: 80379751</p> <hr/> <p>Point of Contact: Josefina Aquino Email: info@aquino-consulting.com Website: www.aquino-consulting.com Phone: (516) 275 – 6008 or (516) 605 - 4548 Address: 169 Commack Rd. Suite #274 Commack, NY 11725</p>